

**Some groups and organizations
that have benefitted from
Achievement Dynamics
workshops and programs:**

ADP

Digital Equipment Corporation

Our Lady of Lourdes Medical Center

Cherry Hill Chamber of Commerce

Starting Point Addiction Recovery Center

Federal Protection Service

Rowan State College

Telenex Corporation

Camden County College

Diocese of Camden

General Electric

Camden County Board of Realtors

Burlington County Board of Realtors

Fox & Lazo Realtors

Burlington County College

OEI Business Forms

Electric Mobility

Dupli-fax

Metropolitan Insurance

Big Brothers & Big Sisters, Inc.

Thera-Kinetics

Camden County Youth Center

N.J. Insurance Women Association

E.I.R.C. of N.J.

Haddonfield School District

West Deptford School District

Pennsauken School District

Gloucester Township School District

Glassboro School District

Bishop Eustace Prep School

Camden School District

**References will be furnished
upon request.**

Benefits:

Increase Productivity

Become More Assertive

Master Goal Setting

Positive Mental Attitudes

Renew Enthusiasm

Enhance Creativity

Greater Confidence

& Determination

Discover Purpose

Extend Concentration

Stronger Decision Making

Deeper Self-Awareness

Improve Time Control

Reduce Stress & Worry

Overcome Procrastination

Ongoing Personal Growth

Multiply Achievements

Personal Satisfaction

More Balanced Life

Capture Opportunities

Control Results

Build Self-Esteem



*Personal & Professional
Development Center*

*Powerful Speakers
Dynamic Workshops
Customized Programs
Individualized Coaching*

Your Location or Ours

**Achievement Dynamics
1040 Kings Highway N.
Suite 700
Cherry Hill, N.J. 08034
(609) 482-6433**

Our Purpose Is to Mobilize People to:

- * Greater Levels of Achievement and Personal Reward
- * Choose Attitudes and Actions that Guarantee Their Success
- * Break Success Barriers
- * Increase Personal Effectiveness

Thousands of Enthusiastic Clients in the Philadelphia Area

- * Small and Large Corporations
- * Professionals and Business Owners
- * Athletes and Sport Teams
- * Teachers and School Districts
- * Sales Groups and Managers
- * Families and Individuals

Call for **Free Passes** to attend any of our
Client Success Workshops
at no obligation.

"We guarantee your personal satisfaction"
Mario Pinardo
President of Achievement Dynamics Institute

Inspirational & Educational Workshops & Seminars

These topics can be customized to
fit your needs.

The Power of Networking
Keys to Success
Breaking Success Barriers
Power of Affirmations
How to Survive the Feelings of Rejection
Stop Procrastinating - Do It!
Applied Imagination
Conquering Your Fears
How to Arouse, Intensify & Sustain Interest
Special Time Savers
Coping with Time Frustration
Generating Self-Motivation
Assertiveness Training
Power of Decisions & Commitment
How to Overcome Discouragement
How to Reduce Stress
Value Clarification and Principles
The Art of Creative Listening
The Abundance of Potential
The Desire of a Winner
Choosing Life Purpose
Psycho-Cybernetics for Winners
The Magic in Believing
Characteristics of a Winner
The Power of Enthusiasm
Tough Mental Attitude for Winning
Never, Never, Never Give Up!
The Positive Forces of Life
Developing the Total Person
Understanding the Self-Concept
The Art of Getting Organized
Handling Change & Transition
The Healing Power of Humor

Sales Success Training

Goal Setting Meets Selling
Enthusiasm & Success In Selling
Time Organization In Selling
How to Master Prospecting
Characteristics of Successful Interviews
How to Close--and When
How to Turn Objections Into Sales

Management Success Training

The Management Challenge
Qualities of a Successful Manager
Goal Setting in Management
Selecting & Developing a Team
Keeping Good Team Members
Management Through Communication
The Art of Delegation
Solving People Problems
Eliminating Stress Through Organization

Personality Profiles

These reports are scientifically proven to:

- * Increase personal effectiveness by being able to identify and modify strengths and weaknesses in your behavior.
- * Improve your communication skills.
- * Help create a motivational environment most conducive to your personality and success.
- * Understand how to motivate other behavior styles and personalities.